

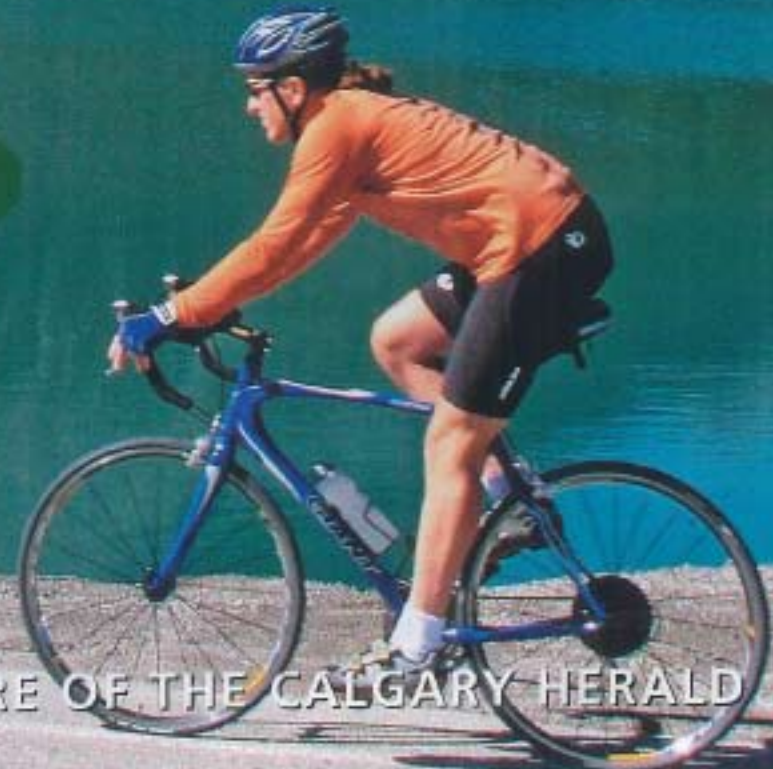
INSIDE:

Mining town evolves

Investment property in hot demand

Year-round activities for everyone

Canmore
PROPERTIES



A SPECIAL ADVERTISING FEATURE OF THE CALGARY HERALD

Buyer Profile: DONNA SCOTT

Q: How long have you owned property in Canmore?

A: We bought our first condo unit in Mystic Springs Chalets and Hot Pools four years ago.

Q: What other properties do you own?

A: We own three units in Mystic Springs, one in Falcon Crest Lodge and another in Blackstone Mountain

Lodge, which is still under construction. They range between one- and two-bedroom suites and they are in the rental pool all of the time.

Q: Why did you choose to invest in hotel/condo properties, and why in Canmore?

A: We wanted diversification for our investments, and to get away from the awful stock market returns. We chose Canmore because we thought it was a great area, Calgary is booming and because it's easy to get to from the city and the airport.

Q: What do you like best about your property?

A: The best thing is that you're not just making capital gains but earning a steady income. You can go in with a down payment and the revenue earned helps cover the mortgage payment.



Donna and Geoff Scott enjoy a dip in the pool with daughters Kimberley and Robin and family friends Jillian and Nicole Nelberding.

Buyer Profile: JASON WILLIAM

Q: How long have you owned property in Canmore?

A: We bought our unit in June 2006.

Q: What type of property did you buy?

A: We bought a two-level, two-bedroom, condo in Fire Mountain Lodge. It's fully-furnished and has everything from a full kitchen right down to linens, bathrobes and wine glasses.

Q: Why did you choose Canmore?

A: I was involved in the development of the project, but aside from that, it's close enough to get away for the weekend, and typically it's a weekend thing for us. Canmore is also a four-season area. It offers downhill and cross-country skiing in the winter and great golfing, hiking and mountain biking in the summer.



Q: What do you like best about your property?

A: The best thing is the convenience — it's less than an hour away from the city. When we're not using it, we can put it into the rental pool to generate extra revenue. For me, this type of property makes a lot of sense.

— Maureen McEwan